

# Supporting Courses under Professional Management and Economics

(Departmental approved course list for Turfgrass Majors)

---

Note: Courses marked as **WC** are offered by World Campus.  
Courses with \* have controlled registration

## Required Courses (3 of the 15 credits must be from the list below)

ACCTG 211 Financial and Managerial Accounting for Decision Making (Prereq) (4 credits) – WC  
AG BM 101 Economic Principles of Agribusiness Decision Making (3 credits) – WC  
AG BM 200 Introduction to Agricultural Business Management (3 credits) – WC  
BA 100 Introduction to Business (3 credits)  
BA 241 Legal Environment of Business (2 credits)  
BA 242 Social and Ethical Environment of Business (2 credits)  
BA 243 Social, Legal, and Ethical Environment of Business (4 credits) (*cannot receive credit for this course and B LAW 243*) – WC  
BA 250 Problems of Small Business (Prereq) (3 credits) – WC  
BA 301 Finance (Prereq) (3 credits) (*cannot receive credit for this course and BA 301 or FIN 301 credit*)  
BA 304 Management and Organization (Prereq) (3 credits) (*cannot receive credit for this course and MGMT 100 or MGMT 301 credit*)  
B LAW 243 Legal Environment of Business (Prereq) (3 credits) (*cannot receive credit for this course and BA 243*)  
ECON 315 Labor Economics (Prereq) (3 credits) – WC  
FIN 108 Personal Finance (Prereq) (3 credits)  
FIN 301 Corporate Finance (3 credits)\* (*cannot receive credit for this course and BA 301*) – WC  
MGMT 301W Basic Management Concepts (Prereq) (3 credits)\* – WC  
MGMT 326 Organizational Behavior and Design (Prereq) (3 credits)\*  
MGMT 341 Human Resource Management (Prereq) (3 credits)\* – WC  
MGMT 420 Negotiation and Conflict Management (Prereq) (3 credits)  
M I S 204 Introduction to Business Information Systems (Prereq) (3 credits) – WC \*  
SCM 200 Introduction to Statistics for Business (Prereq) (4 credits)

## Other Courses

AEE 201 (GS) Interpersonal Skills for Tomorrow's Leaders (3 credits)  
AG BM 220 Agribusiness Sales and Marketing (3 credits)  
BA 303 Marketing (Prereq) (3 credits) (*cannot receive credit for this course and MKTG 301*)  
COMM 100 (GS) The Mass Media and Society (3 credits) – WC  
COMM 118 (GS) Introduction to Media Effects (3 credits)  
COMM 170 Introduction to the Sports Industry (3 credits)  
COMM 180 (GS) Survey of Electronic Media and Telecommunications (3 credits) – WC  
ECON 102 (GS) Introductory Microeconomic Analysis and Policy (3 credits) – WC  
ECON 104 Introductory Macroeconomic Analysis and Policy (3 credits) – WC  
INTAG 100 (GS/IL) Introduction to International Agriculture (3 credits)  
IST 110 (GS) Information, People and Technology (3 credits) – WC  
IST 210 Organization of Data (4 credits) – WC  
LER 100 (GS) Employment Relations (3 credits) – WC  
LER 201 (GS) Employment Relationship: Law and Policy (3 credits) – WC  
LER 136 (US) Race, Gender, and Employment (3 credits) – WC  
MKTG 301 Principles of Marketing (Prereq) (3 credits)\* (*cannot receive credit for this course and BA 303*) – WC  
RPTM 101 Introduction to Recreation Services (2 credits)  
RPTM 120 (IL) Leisure and Human Behavior (3 credits) – WC

RPTM 210 Introduction to Commercial Recreation and Tourism (2 credits)  
RPTM 235 Leadership and Group Dynamics in Recreation Services (3 credits)  
RPTM 277 (US) Recreation for Persons with Disabilities (3 credits)  
RPTM 300Y (IL) Tourism and Leisure Behavior (3 credits)  
RPTM 320 Recreation Resource Planning and Management (3 credits)  
RPTM 410 Marketing of Recreation Services (Prereq) (3 credits)  
RPTM 415 Commercial Recreation Management (Prereq) (3 credits)  
R SOC 011 (US) Introductory Rural Sociology (3 credits)